

150 Point Master of Management

Year and Campus:	2016
Coordinator:	Dr Joeri Mol jmol@unimelb.edu.au 8344 0177
Contact:	<p>Currently enrolled students:</p> <ul style="list-style-type: none"> # General information: https://ask.unimelb.edu.au (https://ask.unimelb.edu.au/) # Contact Stop 1 (http://students.unimelb.edu.au/stop1) <p>Future Students:</p> <ul style="list-style-type: none"> # Further information: mbs.unimelb.edu.au (http://mbs.unimelb.edu.au/study/degrees)
Overview:	<p>The Master of Management provides specialist training in organisational management and in addition, offers opportunities for cross disciplinary studies. The program covers a broad spectrum of management activities including all the key areas needed to become a successful manager and leader, such as: managing innovation and change; motivating and leading people; developing strategies for national and global markets; and developing market-oriented organisations. The program is ideal for those seeking careers in general management or anyone whose current role requires enhanced managerial and leadership capabilities.</p>
Learning Outcomes:	<p>1. Learning Goal</p> <p>Graduates of this degree will be adept at obtaining, analysing, synthesising and evaluating evidence in management decision making in an area of commerce specialisation.</p> <p>Learning objectives to achieve this goal</p> <p>On successful completion of this degree students will be able to:</p> <ul style="list-style-type: none"> # Describe and explain the fundamental principles body of knowledge, including recent developments, influencing markets and guiding the management of organisations; # Evaluate the impact of a variety of cultural and environmental factors on the organisation and in the market; and # Identify and apply methods for researching business related problems. <p>2. Learning Goal</p> <p>Graduates of this degree will be strategic and critical thinkers in relation to business and commerce related issues and in developing solutions to problems in organisations and in society.</p> <p>Learning objectives to achieve this goal</p> <p>On successful completion of this degree students will be able to:</p> <ul style="list-style-type: none"> # Explain, critically analyse and reflect on factors that influence decision making in firms and the economy; # Identify strategic issues and solutions in relation to economic problems and activity within firms; # Apply knowledge of theory to analyse real and hypothetical problems in different markets both domestically and internationally; and # Demonstrate creativity and initiative in the application of knowledge to problem solving and innovation. <p>3. Learning Goal</p> <p>Graduates of this degree will be effective decision makers in business and commerce.</p> <p>Learning objectives to achieve this goal</p> <p>On successful completion of this degree students will be able to:</p> <ul style="list-style-type: none"> # Apply basic mathematical and/or statistical techniques to analyse business data; # Apply research techniques to business related problems; # Evaluate the applicability of various theories and techniques to business related problems; # Employ a range of tools of analysis pertinent to the evaluation of evidence in business sector; # Use evidenced-based research techniques to support decisions;

- # Apply ethical principles and corporate governance strategies to address real world issues and problems;
- # Demonstrate a capacity to successfully work independently with personal accountability; and
- # Execute a project requiring research or real-world application.

4. Learning Goal

Graduates of this degree will be competent in professional knowledge and skills in the management discipline in preparation for entry into a professional career.

Learning objectives to achieve this goal

On successful completion of this degree students will be able to:

- # Understand and apply principles, theories and models pertaining to the **management** discipline;
- # Analyse and evaluate the key areas needed to become a successful manager including managing innovation and change, strategies to motivate and lead, strategies for engaging with national and global markets and strategies for the development for market-oriented organisations;
- # Critically analyse organisation based management problems and apply relevant models and theories to generate effective solutions; and
- # Appraise recent developments in the management discipline.

Structure & Available Subjects:

Students entering the Master of Management who have been granted 50 points of advanced standing upon entry must complete 12 semester-length subjects comprising two foundation subjects, four discipline core subjects, one capstone subject and five elective subjects.

Subject Options:

Foundation Subjects

Students must complete both of the following subjects:

Subject	Study Period Commencement:	Credit Points:
MGMT90141 Business Analysis & Decision Making	Summer Term, Semester 1, Semester 2	12.5
MGMT90144 Managing for Value Creation	Summer Term, Semester 1, Semester 2	12.5

Discipline Core Subjects

Students must complete the following subjects immediately after completing their foundation subjects:

Subject	Study Period Commencement:	Credit Points:
MGMT90140 Management Competencies	January, Semester 1, Semester 2	12.5
MGMT90025 People and Change	Semester 1, Semester 2	12.5
MGMT90031 Project Management	Semester 1, Semester 2	12.5
MKTG90004 Marketing Management	Summer Term, Semester 1, Semester 2	12.5

Capstone Subject

Student must complete the following subject in their final semester of study:

Subject	Study Period Commencement:	Credit Points:
MGMT90146 Strategic Management	Summer Term, Semester 1, Semester 2	12.5

Elective Subjects

Students must select a minimum of three subjects from the following list of Management electives:

Subject	Study Period Commencement:	Credit Points:
MGMT90148 Consulting Fundamentals	Semester 1, Semester 2	12.5
MGMT90018 Managerial Psychology	Semester 1, Semester 2	12.5
MGMT90011 Managing Stakeholders	Semester 1	12.5
MGMT90013 Leadership and Team Dynamics	Semester 1	12.5
MGMT90022 Managing Organisational Change	July	12.5
MGMT90026 Supply Chain Management	Semester 1	12.5
MGMT90030 Managing Innovation and Entrepreneurship	Semester 1, Semester 2	12.5
MGMT90032 Operations and Process Management	Semester 2	12.5
MGMT90111 Management and Business Communication	Semester 1	12.5
MGMT90165 Social Entrepreneurship	Semester 2	12.5
MGMT90201 Foundations of Entrepreneurial Practice	Semester 1	12.5
MGMT90204 Leading for Strategic Advantage	Semester 1	12.5
MGMT90208 Sustainable Business Practices	Semester 1	12.5

Students may select a maximum of two additional subjects from the list of Management subjects or from the **list of recommended Master of Management general electives (.../view/current/!MC-MGMT-SPC+1001)** . Students are encouraged to take MGMT90208 Sustainable Business Practices.

Related Course(s):	Master of Management
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