

## MGMT90147 Consulting Project

<b>Credit Points:</b>	12.5												
<b>Level:</b>	9 (Graduate/Postgraduate)												
<b>Dates &amp; Locations:</b>	2015, Parkville This subject commences in the following study period/s: Semester 1, Parkville - Taught on campus. Semester 2, Parkville - Taught on campus.												
<b>Time Commitment:</b>	Contact Hours: Minimum of 40 hours at the Practicum Organisation comprising a regular full day attendance (comprised of two half days or one full day) each week and additional appointments as necessary. Attendance at six 3-hour seminars over the semester. Up to four team meetings (of up to one hour per meeting) with the course co-ordinator over the semester required. Total Time Commitment: At least 62 hours of contact time required to achieve a satisfactory level in this course. Over and above this the team is expected to spend significant time finalising their documentation and presentation to the client.												
<b>Prerequisites:</b>	<table border="1"> <thead> <tr> <th>Subject</th> <th>Study Period Commencement:</th> <th>Credit Points:</th> </tr> </thead> <tbody> <tr> <td>MGMT90202 Foundations in Qualitative Methods</td> <td>Semester 1</td> <td>12.50</td> </tr> <tr> <td>MGMT90203 Foundations in Quantitative Methods</td> <td>Semester 1</td> <td>12.50</td> </tr> <tr> <td>MGMT90205 Organisation Research Decisions &amp; Design</td> <td>Semester 1</td> <td>12.50</td> </tr> </tbody> </table>	Subject	Study Period Commencement:	Credit Points:	MGMT90202 Foundations in Qualitative Methods	Semester 1	12.50	MGMT90203 Foundations in Quantitative Methods	Semester 1	12.50	MGMT90205 Organisation Research Decisions & Design	Semester 1	12.50
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MGMT90203 Foundations in Quantitative Methods	Semester 1	12.50											
MGMT90205 Organisation Research Decisions & Design	Semester 1	12.50											
<b>Corequisites:</b>	MGMT90148 Consulting Fundamentals is recommended as a prerequisite but may be taken as a corequisite.												
<b>Recommended Background Knowledge:</b>	None												
<b>Non Allowed Subjects:</b>	<table border="1"> <thead> <tr> <th>Subject</th> <th>Study Period Commencement:</th> <th>Credit Points:</th> </tr> </thead> <tbody> <tr> <td>MGMT90133 Research Report</td> <td>Semester 1, Semester 2</td> <td>12.50</td> </tr> </tbody> </table>	Subject	Study Period Commencement:	Credit Points:	MGMT90133 Research Report	Semester 1, Semester 2	12.50						
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<b>Core Participation Requirements:</b>	For the purposes of considering requests for Reasonable Adjustments under the Disability Standards for Education (Cwth 2005), and Students Experiencing Academic Disadvantage Policy, academic requirements for this subject are articulated in the Subject Description, Subject Objectives, Generic Skills and Assessment Requirements for this entry. The University is dedicated to provide support to those with special requirements. Further details on the disability support scheme can be found at the Disability Liaison Unit website: <a href="http://www.services.unimelb.edu.au/disability/">http://www.services.unimelb.edu.au/disability/</a>												
<b>Coordinator:</b>	Mr Martin Nally												
<b>Contact:</b>	Semester 1: TBC Semester 2: <a href="mailto:mnally@unimelb.edu.au">mnally@unimelb.edu.au</a> (mailto:mnally@unimelb.edu.au)												
<b>Subject Overview:</b>	Students will be assigned to a Practicum Organisation where they will work in teams to undertake a significant business consulting activity. Students will need to work with the Practicum Organisation in order to develop a solid statement of work, which the project will be expected to deliver to. Students will learn to work with unstructured and incomplete information, to develop research and networks to support their enquiry, to work successfully in teams, and to present their findings and seek and receive constructive feedback in a range of settings. Students will also be encouraged to plan, reflect and modify their approaches to improve the outcomes of their efforts in managing their business consulting project. Students will be supported in this consulting project with seminars on the consulting process, staged												

	deliverables which facilitate solid project management techniques and input from the course co-ordinator.
<b>Learning Outcomes:</b>	<p><b>On successful completion of this subject, students should be able to:</b></p> <ul style="list-style-type: none"> <li># Identify key strategic business questions or opportunities;</li> <li># Research, analyse, evaluate and propose practical business options given the project constraints;</li> <li># Manage key aspects of a business consulting project, including scope development, stakeholder communication and issue management;</li> <li># Show how the theory of consulting translates to real life practices;</li> <li># Explain the end-to-end process of client engagement with regard to undertaking a business project;</li> <li># Apply consulting and problem solving tools and techniques to a real life project; and</li> <li># Present a compelling business case within a real-life business situation.</li> </ul>
<b>Assessment:</b>	4 x 500 word team based progress notes. Weeks 4, 6, 8 & 10 (20%); A team presentation of 1 hour in length. Week 12 – To be scheduled based on client availability in week 12 or shortly thereafter (30%); A 4000 word team based business report. Week 12 (40%); and Individual participation and contribution: assessment based on the contribution throughout the semester. Assessed at the end of the semester (10%).
<b>Prescribed Texts:</b>	None
<b>Breadth Options:</b>	This subject is not available as a breadth subject.
<b>Fees Information:</b>	Subject EFTSL, Level, Discipline & Census Date, <a href="http://enrolment.unimelb.edu.au/fees">http://enrolment.unimelb.edu.au/fees</a>
<b>Generic Skills:</b>	<p><b>On successful completion of this subject, students should have improved the following generic skills:</b></p> <ul style="list-style-type: none"> <li># Time management;</li> <li># Commercial awareness;</li> <li># Initiative within ambiguity;</li> <li># Independent learning, interpersonal skills and team skills;</li> <li># Verbal and written communication skills through discussion and assigned tasks;</li> <li># Project management;</li> <li># Team working;</li> <li># Communication skills in a business context;</li> <li># Research, problem solving, critical thinking; and</li> <li># Documentation, preparation and presentation skills through assigned tasks and the practicum exercise.</li> </ul>
<b>Related Course(s):</b>	Master of Commerce (Management) Master of Commerce (Marketing)