

## BUS90271 Mergers and Acquisitions

<b>Credit Points:</b>	12.5
<b>Level:</b>	9 (Graduate/Postgraduate)
<b>Dates &amp; Locations:</b>	2015, Parkville This subject commences in the following study period/s: June, Parkville - Taught on campus. August, Parkville - Taught on campus.
<b>Time Commitment:</b>	Contact Hours: 30 hours Total Time Commitment: Not available
<b>Prerequisites:</b>	None
<b>Corequisites:</b>	None
<b>Recommended Background Knowledge:</b>	None
<b>Non Allowed Subjects:</b>	None
<b>Core Participation Requirements:</b>	<p>&lt;p&gt;For the purposes of considering request for Reasonable Adjustments under the Disability Standards for Education (Cwth 2005), and Student Support and Engagement Policy, academic requirements for this subject are articulated in the Subject Overview, Learning Outcomes, Assessment and Generic Skills sections of this entry.&lt;/p&gt;         &lt;p&gt;It is University policy to take all reasonable steps to minimise the impact of disability upon academic study, and reasonable adjustments will be made to enhance a student's participation in the University's programs. Students who feel their disability may impact on meeting the requirements of this subject are encouraged to discuss this matter with a Faculty Student Adviser and Student Equity and Disability Support: &lt;a href="http://services.unimelb.edu.au/disability"&gt;http://services.unimelb.edu.au/disability&lt;/a&gt;&lt;/p&gt;</p>
<b>Contact:</b>	Program Services <b><a href="mailto:programservices@mbs.edu">programservices@mbs.edu</a> (mailto:programservices@mbs.edu)</b>
<b>Subject Overview:</b>	<p>Merger &amp; acquisition activity is a mainstay of the growth characteristics of large firms. It has been a feature of business life for well over a century. Whilst there have been many merger 'waves' over the years, this pathway to growth has constantly maintained its importance. This subject begins with an examination of the history of, and reasons for, merger and acquisition activity thereby providing a rationale for the study of the whole of the merger &amp; acquisition process. This process extends from the decision to acquire through to the means of achieving successful post-merger integration.</p> <p>The subject will concentrate on the four fundamental elements of M&amp;A:</p> <ul style="list-style-type: none"> <li># Undertaking deals for the right reasons – strategy</li> <li># Ensuring the right price is paid – valuation</li> <li># Finding the right information on which to make the decision – due diligence</li> <li># Making the deal work after completion – post-merger integration</li> </ul> <p>Studying these and other elements of M&amp;A will utilise all the skills you have developed in the core subjects of your MBA.</p>
<b>Learning Outcomes:</b>	<p>On completion of this subject, students should:</p> <ul style="list-style-type: none"> <li># Know the reasons behind the continuing levels of M&amp;A activity.</li> <li># Appreciate the impact of regulatory considerations on M&amp;A deals.</li> <li># Understand the interactive elements that make up successful mergers and acquisitions.</li> <li># Have a working knowledge of how to go about managing a merger or acquisition.</li> <li># Be able to actively participate, as a member of management, in elements of an acquisition.</li> </ul>

<b>Assessment:</b>	Individual assignment (20%) 1,000 words Week 2 2 Syndicate assignments (30%) equivalent to individual 2,000 word assessment Week 3 & 4 Final examination (50%) Hurdle requirement 2 hours End of subject
<b>Prescribed Texts:</b>	None
<b>Breadth Options:</b>	This subject is not available as a breadth subject.
<b>Fees Information:</b>	Subject EFTSL, Level, Discipline & Census Date, <a href="http://enrolment.unimelb.edu.au/fees">http://enrolment.unimelb.edu.au/fees</a>
<b>Related Course(s):</b>	Master of Business Administration