

# MC-MGTS Master of Management

<b>Year and Campus:</b>	2013 - Parkville
<b>CRICOS Code:</b>	075104E
<b>Fees Information:</b>	Subject EFTSL, Level, Discipline & Census Date, <a href="http://enrolment.unimelb.edu.au/fees">http://enrolment.unimelb.edu.au/fees</a>
<b>Level:</b>	Graduate/Postgraduate
<b>Duration &amp; Credit Points:</b>	150 credit points taken over 18 months full time. This course is available as full or part time.
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<b>Course Overview:</b>	The Master of Management provides specialist training in organisational management. The program covers a broad spectrum of management activities including all the key areas needed to become a successful manager and leader, such as: managing innovation and change; motivating and leading people; developing strategies for national and global markets; and developing market-oriented organisations. The program is ideal for those seeking careers in general management or anyone whose current role requires enhanced managerial and leadership capabilities.
<b>Objectives:</b>	<p><b>1. Learning Goal</b></p> <p>Graduates of this degree will be adept at obtaining, analysing, synthesising and evaluating evidence in management decision making in an area of commerce specialisation.</p> <p><b>Learning objectives to achieve this goal</b></p> <p>On successful completion of this degree students will be able to:</p> <ul style="list-style-type: none"> <li># Describe and explain the fundamental principles influencing markets and managing organisations;</li> <li># Evaluate the impact of a variety of cultural and environmental factors on the organisation and in the market; and</li> <li># Identify methods for researching business related problems.</li> </ul> <p><b>2. Learning Goal</b></p> <p>Graduates of this degree will be strategic and critical thinkers in relation to business and commerce related issues and in developing solutions to problems in organisations and in society.</p> <p><b>Learning objectives to achieve this goal</b></p> <p>On successful completion of this degree students will be able to:</p> <ul style="list-style-type: none"> <li># Explain and critically analyse factors that influence decision making in firms and the economy;</li> <li># Identify strategic issues and solutions in relation to economic problems and activity within firms; and</li> <li># Apply knowledge of theory to analyse real and hypothetical problems in different markets both domestically and internationally.</li> </ul> <p><b>3. Learning Goal</b></p> <p>Graduates of this degree will be effective decision makers in business and commerce.</p> <p><b>Learning objectives to achieve this goal</b></p> <p>On successful completion of this degree students will be able to:</p> <ul style="list-style-type: none"> <li># Apply basic mathematical techniques to analyse business data;</li> <li># Apply research techniques to business related problems;</li> <li># Evaluate the applicability of various theories and techniques to business related problems;</li> </ul>

- # Employ a range of tools of analysis pertinent to the evaluation of evidence in business sector;
- # Use evidenced-based research techniques to support decisions; and
- # Apply ethical principles and corporate governance strategies to address real world issues and problems.

**4. Learning Goal**

Graduates of this degree will be competent in professional knowledge and skills in the management discipline in preparation for entry into a professional career.

**Learning objectives to achieve this goal**

On successful completion of this degree students will be able to:

- # Describe principles, theories and models pertaining to the management discipline;
- # Analyse and evaluate the key areas needed to become a successful manager including managing innovation and change, strategies to motivate and lead, strategies for engaging with national and global markets and strategies for the development for market-oriented organisations;
- # Critically analyse organisation based problems and apply relevant models and theories to generate effective solutions; and
- # Appraise recent developments in the management discipline.

**Course Structure & Available Subjects:**

The Master of Management consists of 12 semester-length subjects comprising four foundation subjects to be completed in the first semester of study, two compulsory subjects, five electives to be selected from a constrained list of Management electives and one capstone subject to be completed in the final semester of study.

**Subject Options:**

**Four foundation subjects**

Students must take one of the following subjects:

Subject	Study Period Commencement:	Credit Points:
ECOM90009 Quantitative Methods for Business	Not offered 2013	12.50
MGMT90141 Business Analysis & Decision Making	Not offered 2013	12.50

Students must take one of the following subjects:

Subject	Study Period Commencement:	Credit Points:
ACCT90004 Accounting for Decision Making	Summer Term	12.50
FNCE90060 Financial Management	Not offered 2013	12.50

Students must take two of the following subjects:

Subject	Study Period Commencement:	Credit Points:
ECON90015 Managerial Economics	Not offered 2013	12.50
MGMT90140 Management Competencies	Semester 2	12.50
MGMT90144 Managing for Value Creation	Semester 1	12.50

**Two compulsory subjects**

Subject	Study Period Commencement:	Credit Points:
MGMT90025 People and Change	Not offered 2013	12.50
MKTG90004 Marketing Management	Not offered 2013	12.50

**One capstone subject**

Students must complete the following subject in their final semester of study:

Subject	Study Period Commencement:	Credit Points:
MGMT90146 Strategy Capstone	Not offered 2013	12.50

### Five elective subjects

Students must select five subjects from the following list of elective subjects:

Subject	Study Period Commencement:	Credit Points:
ECON90025 Cooperation and Conflict in World Trade	Not offered 2013	12.50
IBUS90003 Managing the Multinational	Not offered 2013	12.50
IBUS90004 Cross Cultural Management and Teamwork	March	12.50
MGMT90010 Strategic Human Resources	Not offered 2013	12.50
MGMT90011 Managing Stakeholders	Not offered 2013	12.50
MGMT90013 Leadership and Team Dynamics	Not offered 2013	12.50
MGMT90016 Performance Management & Reward Systems	Not offered 2013	12.50
MGMT90017 HR Consulting	Semester 2	12.50
MGMT90018 Psychology of HR Practice	Semester 2	12.50
MGMT90022 Managing Organisational Change	Not offered 2013	12.50
MGMT90023 Managing in Information Societies	Not offered 2013	12.50
MGMT90026 Supply Chain Management	Not offered 2013	12.50
MGMT90027 International Human Resources	Not offered 2013	12.50
MGMT90030 Managing Innovation and Entrepreneurship	Semester 2	12.50
MGMT90031 Project Management	Not offered 2013	12.50
MGMT90032 Operations and Process Management	September	12.50
MGMT90038 Global Corporate Governance	September	12.50
MGMT90111 Management and Business Communication	Not offered 2013	12.50
MGMT90165 Social Entrepreneurship	Not offered 2013	12.50

Subject to approval from the Academic Program Director, students can apply to undertake either the BUSA90473 Melbourne Business Practicum or the BUSA90485 Global Business Practicum in place of one of the five elective subjects.

#### Entry Requirements:

- The Selection Committee will evaluate the applicant's ability to pursue the course successfully using the following criteria:
  - # An undergraduate degree in any discipline, or equivalent;
  - # The applicant's submitted statement of intent in seeking entry; and
  - # Performance on the GMAT or GRE unless the applicant has met one of the approved conditions for GMAT or GRE exemption.
- The Selection Committee may conduct interviews and tests and call for referee reports and employer references to elucidate any of the matters referred to above.

#### Notes:

	<p>(a) Students who successfully complete the Graduate Certificate in Management may be eligible to progress to the Graduate Diploma in Management or the Master of Management with 50 points credit. Students who successfully complete the Graduate Diploma in Management may be eligible to progress to the Master of Management with 100 points credit.</p> <p>(b) Students who discontinue from the Graduate Diploma in Management but have successfully completed the requirements of the Graduate Certificate in Management will be eligible to receive the Graduate Certificate in Management as an exit award. Students who discontinue from the Master of Management (including any of its named streams) but have successfully completed the requirements of the Graduate Diploma in Management or the Graduate Certificate in Management will be eligible to receive the Graduate Diploma in Management or the Graduate Certificate in Management, respectively, as an exit award.</p>
<p><b>Core Participation Requirements:</b></p>	<p>The Faculty of Business and Economics welcomes applications from students with disabilities. It is University and Faculty policy to take all reasonable steps to minimise the impact of disability upon academic study, and reasonable adjustments will be made to enhance a student's participation in the Faculty's programs. The BCom and Masters degrees of the Faculty of Business and Economics equip graduates with the knowledge and technical skills necessary to understand and participate in the modern business world. The degrees include the following academic requirements for study: (1) The ability to explain and evaluate concepts, theories, institutional arrangements and operations of modern mixed economies;(2) The ability to critically evaluate the economy, commerce and business in the broader social and political context;(3) The ability to explain and apply concepts across a range of commerce and business disciplines in solving business and policy problems; and(4) The ability to contribute positively to the development of organisations and society in relation to business, government and the commercial professions. All students of the Faculty's courses must possess intellectual, ethical, and emotional capabilities required to participate in the full curriculum and to achieve the levels of competence required by the Faculty. Candidates for the BCom degree and for FBE Masters degrees must have abilities and skills in communication; in conceptual, integrative, and quantitative dimensions; and in behavioural and social dimensions. I. Communication: The student must be able to communicate effectively and efficiently in oral and/or written form. A student must have the ability to clearly and independently communicate knowledge and application of a discipline, principles or practices during assessment tasks, and in some discipline streams. II. Intellectual-Conceptual, Integrative and Quantitative Abilities: The student is expected to have the ability to develop problem-solving skills and demonstrate the ability to establish study plans and priorities. These abilities include measurement, calculation, reasoning, analysis, and synthesis. Problem solving requires all of these intellectual abilities. Students should also have the ability to comprehend complex disciplinary and cross disciplinary information related to the BCom and Masters degrees. III. Behavioural and Social Attributes: A student must possess behavioural and social attributes that enable them to participate in a complex learning environment and the emotional health required for full utilisation of his/her intellectual abilities. Students are required to take responsibility for their own participation and learning. They also contribute to the learning of other students in collaborative learning environments, demonstrating interpersonal skills and an understanding of the needs of other students. Assessment may include the outcomes of tasks completed in collaboration with other students. Integrity, concern for others, interpersonal skills, interest, and motivation are all personal qualities that are deemed necessary for students enrolled in FBE courses. Students who feel their disability will prevent them from participating in tasks involving the inherent academic requirements of the BCom and FBE Masters courses are encouraged to contact the Disability Liaison Unit. Adjustments can be provided to minimise the impact of a disability, but students should participate in the course in an independent manner.</p>
<p><b>Graduate Attributes:</b></p>	<p>On successful completion of this degree, graduates will be: Adept at analysing and evaluating evidence in management decision making in an area of commerce specialisation; Strategic and critical thinkers in relation to business and commerce related issues and in developing solutions to problems in organisations and in society; Effective decision makers in business and commerce; Knowledgeable in the core areas of management and possess the capabilities to manage organisations effectively; Competent in critical evaluation of evidence in support of an argument or proposition; Problem solvers in management through the application of appropriate management theories, principles and data; Clear in articulating management issues, ideas theories and solutions to a range of audiences in written and oral form; Adept at synthesising ideas, theories and data in developing solutions to business and commerce problems; Ethical in their work practice through a knowledge of corporate governance processes; Proficient in conducting research, including accessing information and evidence from a range of sources; and Collaborative in their work practice.</p>

<b>Generic Skills:</b>	<p><b>On successful completion of this degree students should have enhanced their skills in:</b></p> <ul style="list-style-type: none"> <li># Critical evaluation of evidence in support of an argument or proposition;</li> <li># Problem solving in management through the application of appropriate management theories, principles and data;</li> <li># Communication of management and commerce related ideas, theories and solutions to peers and the wider community;</li> <li># Ability to synthesize ideas, theories and data in developing solutions to business and commerce problems;</li> <li># Ethical practice through a knowledge of corporate governance processes and implementation;</li> <li># Research skills including the retrieval of information from a variety of sources; and</li> <li># Teamwork through collaborative exercises in tutorials and assessment.</li> </ul>
<b>Notes:</b>	<p><b>Duration</b></p> <p>Full-time students will take four subjects per semester for three semesters (approximately 18 months). Part-time students will usually enrol for six semesters taking two subjects per semester.</p> <p><b>Assessment</b></p> <p>Students must pass all twelve subjects to qualify for the Master of Management.</p> <p><b>Graduate Certificate in Management</b></p> <p>Students enrolled in any Master of Management programs who are either unable, or who choose not to continue with their studies, may be eligible to exit with a Graduate Certificate in Management. Students must have successfully completed four Master of Management foundation subjects to be awarded the Graduate Certificate in Management.</p> <p><b>Graduate Diploma in Management</b></p> <p>Students enrolled in any Master of Management programs who are either unable, or who choose not to continue with their studies, may be eligible to exit with a Graduate Diploma in Management. Students must have successfully completed four foundation subjects and four Master of Management subjects to be awarded the Graduate Diploma in Management.</p>