## **ELEN90068 Business of Telecommunications**

Credit Points:	12.5
Level:	9 (Graduate/Postgraduate)
Dates & Locations:	2015, Parkville
	This subject commences in the following study period/s: Semester 1, Parkville - Taught on campus.
Time Commitment:	Contact Hours: 36 hours of lectures Total Time Commitment: 200 hours
Prerequisites:	4-year Electrical Engineering degree or equivalent.
Corequisites:	None
Recommended Background Knowledge:	None
Non Allowed Subjects:	None
Core Participation Requirements:	For the purposes of considering request for Reasonable Adjustments under the Disability Standards for Education (Cwth 2005), and Students Experiencing Academic Disadvantage Policy, academic requirements for this subject are articulated in the Subject Description, Subject Objectives, Generic Skills and Assessment Requirements of this entry. The University is dedicated to provide support to those with special requirements. Further details on the disability support scheme can be found at the Disability Liaison Unit website: http:// www.services.unimelb.edu.au/disability/
Coordinator:	Prof William Shieh
Contact:	email: <a href="mailto:shiehw@unimelb.edu.au">shiehw@unimelb.edu.au</a> )
Contact: Subject Overview:	email: <u>shiehw@unimelb.edu.au</u> (mailto:shiehw@unimelb.edu.au) AIMS
Contact: Subject Overview:	email: shiehw@unimelb.edu.au (mailto:shiehw@unimelb.edu.au)  AIMS  This subject provides an introduction to the business side of telecommunications, breaking down the business into market segments - retail, enterprise, wholesale - to understand what drives each of the business areas and how government regulations impact their business.
Contact: Subject Overview:	email: shiehw@unimelb.edu.au (mailto:shiehw@unimelb.edu.au)  AIMS  This subject provides an introduction to the business side of telecommunications, breaking down the business into market segments - retail, enterprise, wholesale - to understand what drives each of the business areas and how government regulations impact their business. INDICATIVE CONTENT
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Contact: Subject Overview: Learning Outcomes:	email: shiehw@unimelb.edu.au (mailto:shiehw@unimelb.edu.au)  AIMS This subject provides an introduction to the business side of telecommunications, breaking down the business into market segments - retail, enterprise, wholesale - to understand what drives each of the business areas and how government regulations impact their business. INDICATIVE CONTENT To understand how a Telecommunications Company delivers service to their customer, the following topics will be included:     # Telecoms marketplace (retail, enterprise, wholesale, network)     # Telecoms marketplace (retail, enterprise, wholesale, network)     # Telecoms market views (Australia, SEA, Europe, Americas)     # Overview of BSS and OSS systems     # Telco processes – as defined by eTOM     # Products – definition / creation     # Services – definition / creation / existing standards     # Systems Integration     # Terminology     # Contracts and SLA management INTENDED LEARNING OUTCOMES (ILO) On completion of this subject, the students should have developed a broad knowledge of the business of a Service Provider with a solid understanding of:

	4 Practical knowledge of various network technologies (IP, Ethernet, MPLS, SDH, FTTP,
	etc.) 5 BSS/OSS architecture - practical understanding
	7 Telco data model (SID etc.)
	8 Telecoms Business Processes – Lead-to-Cash, Order-to-Activation, Plan & Build, etc. 9 Process analysis/design as a generic skill
	10 SLA management 11 Knowledge of specific BSS/OSS COTS products
	12 Trends (i.e. FTTN/FTTH) and topical issues (i.e. Social Media) 13 Career options
	As part of this course, case studies will help the students reinforce their learning with real life scenarios. Examples of these will be:
	<ul> <li># Implementing a new network technology and associated products – eg. Fictitious telco decides to sell cloud computing</li> <li># Optimising and managing – case study in service assurance</li> </ul>
	# Regulatory change and market structure – what will the introduction of the National
	Broadband Network be to the telco industry
Assessment:	Formally supervised 3 hour written examination, at the end of semester, worth 70% Homework assignments throughout the semester (approximately 40-45 hours of work per student), worth 30%. Hurdle requirement: Students must pass the end of semester examination to pass the subject. Intended Learning Outcomes (ILOs) 1-13 are assessed in the final exam and submitted assignments.
Prescribed Texts:	ТВА
Breadth Options:	This subject is not available as a breadth subject.
Fees Information:	Subject EFTSL, Level, Discipline & Census Date, http://enrolment.unimelb.edu.au/fees
Generic Skills:	On completion of this subject, the students should have developed:
	# Problem solving and analytical skills
	$_{\#}$ Critical and creative thinking, with an aptitude for continued self-directed learning
	# Sense of intellectual curiosity
	# Ability to interpret data and research results
	<ul> <li># Ability to learn in a range of ways, including through information and communication technologies</li> <li>Capacity to confront unfamiliar problems</li> </ul>
	# Ability to evaluate and synthesise the research and professional literature
	<ul> <li># Ability to develop models of practical applications and evaluate their performance by rigorous analytical means</li> </ul>
Notes:	LEARNING AND TEACHING METHODS
	The subject is delivered through lectures
	INDICATIVE KEY LEARNING RESOURCES
	Students are provided with lecture slides, and case studies.
	CAREERS / INDUSTRY LINKS
	This course is designed and delivered by an industry based expert in the field who brings and industry perspective and industrial experience to the subject.
Related Course(s):	Master of Telecommunications Engineering