760-484 Audiences and the Arts 1

| Credit Points: | 12.500 |
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| Level: | Graduate/Postgraduate |
| Dates & Locations: | 2008, This subject commences in the following study period/s: Semester 2, - Taught on campus. |
| Time Commitment: | Contact Hours: A 1-hour lecture and a 2-hour tutorial per week Total Time Commitment: Not available |
| Prerequisites: | None |
| Corequisites: | None |
| Recommended Background Knowledge: | None |
| Non Allowed Subjects: | None |
| Core Participation Requirements: | For the purposes of considering request for Reasonable Adjustments under the Disability Standards for Education (Cwth 2005), and Student Support and Engagement Policy, academic requirements for this subject are articulated in the Subject Overview, Learning Outcomes, Assessment and Generic Skills sections of this entry. |
| Coordinator: | Lee Christofis |
| Subject Overview: | This subject examines audience development and retention in arts and cultural activities through a variety of professional techniques involving the development of new audiences. Students will examine a range of educational programs, promotional activities, programming and content analysis, ways of analysing existing and lapsed audiences, as well as exploring and critiquing the effectiveness of conventional marketing. Lectures and seminars will address a range of arts practices underpinning audience development; these include research into attitudes to the arts, economic and social trends that impact on attendance at arts events, and the role of artists as promoters of their own work. |
| Assessment: | A minor essay or case study equivalent to 1500 words 20% (due mid semester), a major group project equivalent to 3500 words 60%, a class presentation of 20 minutes 10% (due in the last week in semester) and class participation 10%. |
| Prescribed Texts: | None |
| Recommended Texts: | A subject reader will be available. |
| Breadth Options: | This subject is not available as a breadth subject. |
| Fees Information: | Subject EFTSL, Level, Discipline & Census Date, http://enrolment.unimelb.edu.au/fees |
| Generic Skills: | # Be able to demonstrate advanced communication skills and ability to work successfully with peers; # Be able to access a broad range of resource material and appropriate professional and governmental agencies; # Be able to demonstrate creative thinking; # Be able to conceptualise and design projects; # Be able to demonstrate leadership and teamwork. |

| Links to further information: | http:// |
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| Notes: | Formerly available as 760-434 Marketing and Publicity. Students who have completed 760-434 are not eligible to enrol in this subject. |
| Related Course(s): | Master of Arts Management Master of Cinema Management Postgraduate Diploma in Arts Management |